1. How does internal locus of control differ from external locus of control?

2. Julian Rotter predicted that a ________________________________ to measure reliably the extent to which individuals possess an internal or an external locus-of-control.

3. What was the format of Rotter’s I-E scale?
   a. Externals tended to engage in the “gambler’s fallacy”. What is this phenomenon?
   b. True or false (circle one): Internals were found to be significantly more successful than externals in altering the attitudes of others and were more resistant to manipulation of their attitudes by others.
   c. Those found to be internals conformed ________________________________ to the majority opinion and bet more money on ________________________________ when making contrary judgments than did the externals.

4. What link did Rotter determine between socioeconomic position and locus of control?

5. What link has been shown to exist between locus of control and health behaviors?

6. Individuals high in self-pity showed generalized ______________________ beliefs, seeing themselves as controlled by both chance and powerful others.

7. What relationships exists between locus and religious faith?

8. Those who are externally oriented often will become more internal when their profession places them in positions of ________________________________.

9. True or false (circle one): Most research supports the assumption that internals are better adjusted and more effective in life.